

# Tally.ERP9 Add-On

# **Advanced Sales Analysis**

# Sales, Sales Return & Net Sales by

Area wise (Single & Multiple)

Salesman wise (Single & Multiple)

Party wise (Single & Multiple)

Item wise (Single & Multiple)

Stock Group wise (Single & Multiple)

Stock Category wise (Single & Multiple)

&

Salesman/Agent/Broker Commission payable calculation

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### Introduction

This Add-On facilitates you to analyze the Sales, Sales Return (Credit Note) & Net Sales unlike the default Sales Report in Tally.ERP9 Software.

Using this Add-on, you can analyze Sales, Sales Return (Credit Note) & Net Sales by Salesman/Agent/Broker, Area (District/City/Country/Any distinctive parameter), Parties, Stock Items, Stock Group, Stock Category and commission payable to our Salesman based on Sales value.

Important!!! As a best practice it is advisable to back up your company data

#### **Prerequisites**

To use this feature follow these Steps

Gateway of Tally -> Features (F11) -> Accounts (F1) -> Enable Sales Analysis ? Yes

1. If you want to calculate Sales man Commission in sales voucher, go to

Gateway of Tally -> Accounts Info -> Voucher Types-> Create/Alter -> Sales

Enable Sales man Commission calculation? Yes

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Voucher Type Alteration Name : Sales (alias) :		Demo - Sal	es Analysis			
General		Printing		Name of C	lass	
Type of Voucher : Sales Abbr. : Sale	Print after saving Voucher	? Ye	9S	CST Sales @ 49	6	
Method of Voucher Numbering ? Automatic Use Advance Configuration ? No	Use for POS Invoicing Default Print Title Is Tax Invoice	? No : ? No			of Tally s Info er Types	
Use EFFECTIVE Dates for Vouchers ? No Make 'Optional' as default ? No					eate	
Use Common Narration ? Yes Narrations for each entry ? No	Yes / No				splay	
Enable Sales Man Commission ? Yes	No Yes				er	
<u>Q</u> : Quit <u>A</u> : Accept <u>D</u> : Delete						
Tally MAIN> Gateway of Tally> Accounts Info> Voucher T	ypes> Voucher Type Alteratio	n	<u> </u>		(c) Tally Solutions Pv	t. Ltd., 1988-2013

Once this option enabled, you will get New Fields to calculate commission for each Items when you enter a Sales voucher as follows.

### Commission can be calculated / entered as Percentage on basic Item Amount or users defined Amount or nil.

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1.01		000		, villou							Caturday	E2: Order Buttons
Party's A/c Name : Amar Computer Peripheral	s							P	rice Level :			F1: Payroll Buttons
Sales Ledger : Sales												F2: Date
VAT/Tax Class :						<u> </u>						F3: Company
Name of Item						Quantity	Rate per Dis	SC. 76 Comm.78	Commis	sion	Amount	
IBM PIV						1 Nos	26,000.00 Nos	2 %	52	0.00	26,000.00	F4: Contra
Wireless Mouse						52 Nos	ZA VV NOS	2 %	72	8.00	36,400.00	F5: Payment
Mouse Pad						NOS	20.00 Nos	2 %	8	0.00	4,000.00	F6: Receipt
Wireless Keyboard						40 Nos	800.00 Nos		96	0.00	32,000.00	F7: Journal
USB Pen Drives 64 MB					-	5 Nos	2,000.00 Nos			Λ	10,000.00	F8: Sales
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Q: Quit A: Accept D: Delete	X: Cancel											Fig. o. f

- 2. Create your "Areas" as a Ledger "Group" under Sundry Debtors.
  - Gateway of Tally -> Accounts Info -> Groups -> Create

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(for Sales Invo	ice Entry) te when used in Pr	urchase Invoice	? 🛛 Not Applica	ble			
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Create "Party Ledger" under the "Area" you've created (Ledger Group).

Ledger Alteration Name : Batliwala & Co. (alias) : Under Under Currency of Ledger Pricing Level Applicable Maintain balances bill-by-bill Default Credit Period Set Credit Period Set Credit Limit Inventory values are affected Cost centres are applicable Activate Interest Calculation Is Service Provider/Receiver Is TDS Deductable Is TDS Applicable	: Mumbai (Sundry Debtors) : ₹ : 30 Days : 7,00,000.00 Dr ? No ? Yes 2 Ye	Area-Wise Sa s State PIN Code PAN / IT No.	<u>Mailing Details</u> Batliwala & Co.	<u>Total Op. Bal.</u> 32,770.00 [ 2,01,04,500.00 ( <u>Difference</u> 2,00,71,730.00 (
Currency of Ledger Pricing Level Applicable Maintain balances bill-by-bill Default Credit Period Set Credit Limit Inventory values are affected Cost centres are applicable Activate Interest Calculation <u>Statuk</u> Is Service Provider/Receiver Is TDS Deductable Is TDS Applicable	: ₹ 7 Yes 30 Days 7,00,000.00 Dr 7 No 7 No 7 Yes pry Information 7 No	State PIN Code PAN / IT No.	Tax Information	
Is Service Provider/Receiver Is TDS Deductable Is TCS Applicable	7 No			
	7 No 7 No	Set/Alter VAT Details	? No	
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- Create your "Sales Man" as a "Cost center", choose the sales man as you enter Sales voucher. (It is not mandatory, if you don't have "Sales Man")
  - Gateway of Tally -> Accounts Info -> Cost Centres -> Create

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### > Choose the Sales Man while you enter Sales Voucher as follows

(It is not mandatory, if you don't have "Sales Man")

"Cost Centre/Classes" or "Cost Centre Allocation" can be used to allocate Sales man.

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VAT/Tax Člass	1												
Name of Item							Quantity	Rate per	Disc. % Comm.%	Commiss	sion	Amount	
							1 Nos	26.000.00 Nos	2%	52	0.00	26,000,00	F4: Contra
Wireless Mouse	•						52 Nos	700.00 Nos	, 2%	72	8.00	36,400.00	F5: Payment
Mouse Pad							200 Nos	20.00 Nos	2%	8	0.00	4,000,00	F6: Receipt
Wireless Keybo	ard						40 Nos	800.00 Nos	;	96	0.00	32,000.00	F7: Journal
USB Pen Drives	s 64 MB						5 Nos	2,000.00 Nos	;			10,000.00	F8: Sales
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# Go to Gateway of Tally -> Advanced Sales Analysis

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## 1. Sales Analysis (Print, Email, Export, Upload options will be available only in Licensed version)

🚺 Tally.ERP 9	100		-		of pression		State of the		_		
P: Print	E: Export	M: E-Mail	O: Upload	S: Shop	G: Language	K: Keyboard	K: Contro	I Centre H: Su	pport Centre H:	Help	2: TDL Reload
Sales Analy	rsis			Demo - S	ales Analysis					Ctrl + M 🛛	F1: Detailed
Sales Analy	sis								1-Mar-201	) to 31-Mar-2011	Deried
-											FZ: Period
Party Name	<b>ر د</b> :	All Items	Area Name	: J A	II Items	Sales Man	Name	: J All Iten	ns		🥽: Company 🛛 🔍
Stock Item	: 4	All Items	Stock Group	: <sup>_</sup> A	II Items	Stock Cate	gory	: <sup>J</sup> All Iten	ns		F4: Party
Vch No	Date	<sup>o</sup> arty Name		Ite	m Name		Quantity	Rate	Amount	Commission	F5: Area
											F6: Stock Item
23	10-3-2010 Worldwide	Computors	Accombled Pl	1			20 Nos	22 000 00	4 40 000 00	4 more →	F7: Category
23	28-3-2010 Modern A	vertisers	Assembled I I				201003	22,000.00	4,40,000.00		
25	31-3-2010 Amar Con	nouter Peripherals	Assembled Pl	/			1 Nos	25.000.00	25.000.00		F8: Stock Group
1	1-4-2010 ABC India	Pvt. Ltd.	Assembled Pl	/			50 Nos	25,000.00	12,50,000.00	62,500.00	F9: Sales Man
2	1-4-2010 Worldwide	Computers	Assembled Pl	/			25 Nos	25,000.00	6,25,000.00	12,500.00	St Sales Man Wise
3	1-4-2010 Raj & Co	•	Item 1				10 Nos	100.00	1,000.00	50.00	
4	1-4-2010 Raj & Co		Item 1				10 Nos	100.00	1,000.00	20.00	D: Party-Wise
5	1-4-2010 Amar Con	nputer Peripherals	IBM PIV				2 Nos	24,000.00	48,000.00	1,440.00	I: Stock Item-Wise
6	2-4-2010 Raj & Co		Item 1				10 Nos	100.00	1,000.00	50.00	C: Stock Group Wice
(	2-4-2010 Raj & Co		Item 1				10 Nos	100.00	1,000.00		G. Slock Gloup-Wish
8	4-4-2010 Cash	and a Deviationale	Wireless Keyt	oard			/0 Nos	10,000.00	7,00,000.00		C: Stock Category-Wis
9	5-4-2010 Amar Con	nputer Peripherals	CDROW Disks	1005			10 0 Box	700.00	2,500,00		A: Area-Wise
9	5-4-2010 Amar Con	iputer Peripherals	Dust Covers	105			10-0 Box	250.00	2,500.00		D. Ohann Daafa
10	10-4-2010 Universal	Systems	Assembled Pl	/			10 Nos	22 000 00	2 20 000 00		P: Show Prolit
11	25-4-2010 Amar Con	puter Peripherals	HP Laseriet 10	10 Series			10 Nos	12.000.00	1.20.000.00		
12	30-4-2010 Supreme (	Computers Peripherals	TVS MSP 245	132 Col Printer			15 Nos	11,000.00	1,65,000.00		
13	1-5-2010 Amar Con	puter Peripherals	IBM PIV				1 Nos	26,000.00	26,000.00	520.00	
13	1-5-2010 Amar Con	puter Peripherals	Wireless Mous	e			52 Nos	700.00	36,400.00	728.00	<u> </u>
13	1-5-2010 Amar Con	puter Peripherals	Mouse Pad				200 Nos	20.00	4,000.00	80.00	
13	1-5-2010 Amar Con	puter Peripherals	Wireless Keyb	oard			40 Nos	800.00	32,000.00	960.00	
13	1-5-2010 Amar Con	nputer Peripherals	USB Pen Drive	s 64 MB			5 Nos	2,000.00	10,000.00		
14	1-5-2010 Cash		Mother Board				50 Nos	10,000.00	5,00,000.00	2,000.00	
15	1-5-2010 Office Aut	omation Systems	TVS MSP 245	80 Col Printer			15 Nos	7,400.00	1,11,000.00	3,330.00	
										54 more	
						Grand Total			2,77,47,315.00	1,07,428.00	
Q: Quit						R: Remove Line U:	Restore Line	U: Restore All	Space: Select		F11: Features
_					^					Ctrl + N	F12: Configure

## 2. Sales Analysis – Sales Man wise (Multiple) (Alt+S)

(Print, Email, Export, Upload options will be available only in Licensed version)

Tally.ERP 9				the later		a later with Party	Ren, Salarran eta	Balaghant -	Report Ford			
P: Print	E:	Export	M: E-Mail	O: Upload	<u>S</u> : Sho	p <u>G</u> :	Language	K: Keyboard	K: Control Centre H:	Support Centre H:	Help	2: TDL Reload
Sales Analy	sis					Demo - Sales	Analysis			,	Ctrl + M 🛛	F1: Detailed
Sales Analy	sis - Sale	s Man wise								1-Mar-2010	) to 31-Mar-2011	F2: Period
Party Name		. J AII	ltoms	Area Name		· - All Iter	ne	Sales Man		toms		F3: Company
Stock Item		i IA L	ltems	Stock Group		: All Iter	ns	Stock Cate	gory : JAILI	tems		E4: Dorty
		,		-				-				
Vch No	Date	Par	ty Name		Quantity	Rate	Amount	Commission	Sales Man	Area	/ City	Fo: Area
↑ 59 more					← 1 mor	·e					2 more →	F6: Stock Item
47	1-8-2010	Cash			50 Nos	12,000.00	6,00,000.00			Cash-in-hand	2 11010 111 9	F7: Category
52	1-9-2010	M.M.Lal			5-0 Box	125.00	625.00	1		Mumbai		F8: Stock Group
52	1-9-2010	M.M.Lal			5 Nos	1,600.00	8,000.00			Mumbai		
63	31-12-2010	ABC India Pv	t. Ltd.		100 Nos	22,000.00	22,00,000.00			Chennai		F9: Sales Man
67	1-1-2011	Janata Timbe	rs		210 Nos	9,500,00	19 95 000 00			Kolkata		S: Normal
	1-2-2011		13		576 Nos	5,500.00	62.72.625.00	24,550,00	-	Koikata		D: Party-Wise
4	1-4-2010	Rai & Co		1	10 Nos	100.00	1.000.00	20.00	Suhas	Chennai		L Stock Item-Wise
6	2-4-2010	Raj & Co			10 Nos	100.00	1,000.00	50.00		Chennai		
7	2-4-2010	Raj & Co			10 Nos	100.00	1,000.00	1		Chennai		G: Stock Group-Wise
15	1-5-2010	Office Automa	ation Systems		15 Nos	7,400.00	1,11,000.00	3,330.00		Bangalore		C: Stock Category-Wise
42	2-7-2010	Computer Jur	nction		4 Nos	25,000.00	1,00,000.00			Pune		A: Area-Wise
62	1 1 2011	Vioridwide Co	omputers		20 NOS	22,000.00	4,40,000.00			Hyderabad Now Dolhi		P: Show Profit
05	1-1-2011	Timuustan Tim	libers		179 Nos	10,100.00	17 65 000 00	3 400 00	-	New Demi		
2	1-4-2010	Worldwide Co	mputers		25 Nos	25 000 00	6 25 000 00	12 500 00	Vinod	Hyderabad		
13	1-5-2010	Amar Comput	ter Peripherals		1 Nos	26,000.00	26,000.00	520.00		Bangalore		
13	1-5-2010	Amar Comput	ter Peripherals		52 Nos	700.00	36,400.00	728.00		Bangalore		
13	1-5-2010	Amar Comput	ter Peripherals		200 Nos	20.00	4,000.00	80.00		Bangalore		
13	1-5-2010	Amar Comput	ter Peripherals		40 Nos	800.00	32,000.00	960.00		Bangalore		
13	1-5-2010	Amar Comput	ter Peripherals		5 Nos 100 Nos	2,000.00	10,000.00			Bangalore Cook in bond		
57	31-12-2010	ABC India Pv	t I td		100 Nos	22 000 00	22 00 000 00			Cash-In-hand Chennai		
04	CT IL LUIG	, So maid I vi			523 Nos	22,000.00	39,33,400.00	14,788.00		Unonnur		
							2,77,47,315.00	1,07,428.00				
Q: Quit							R:	Remove Line U: I	Restore Line U: Restore Al	Space: Select		F11: Features
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# 3. Sales Analysis – Party wise (Multiple) (Alt+D)

(Print, Email, Export, Upload options will be available only in Licensed version)

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P: Print	E: E	Export M: E-Mail	O: Upl	load	S: Shop	G: Language	K: Keyboard	K: Contro	I Centre H: Su	pport Centre H:	Help	2: TDL Reload
Sales Analy	sis			,	Demo - Sa	les Analysis					Ctrl + M 🗵	F1: Detailed
Sales Analys	sis - Party	wise								1-Mar-201	0 to 31-Mar-2011	F2: Period
Party Name		· J All Itoms	٨re	a Namo	. J AU	Itome	Sales Man M	Jamo	· J All Iter	ne		
Stock Item		: <sup>J</sup> All Items	Sto	ck Group	: J AII	Items	Stock Categ	огу	: J All Iten	ns		
				<u> </u>								
Vch No	Date	Party Name			Iten	n Name		Quantity	Rate	Amount	Commission	F5: Area
											A moro	F6: Stock Item
1	1-4-2010	ABC India Pvt. Ltd.	A	ssembled PIV				50 Nos	25.000.00	12,50,000,00	62,500,00	F7: Category
20	31-5-2010		A	ssembled PIV				1 Nos	25,000.00	25,000.00	,.	E8: Stock Group
24	31-5-2010		A	ssembled PIV				10 Nos	25,000.00	2,50,000.00		TO. STOCK Group
26	31-5-2010		A	ssembled PIV				10 Nos	25,000.00	2,50,000.00		F9: Sales Man
27	31-5-2010		A	ssembled PIV				27 Nos	25,000.00	6,75,000.00		S: Sales Man Wise
28	31-5-2010		A	ssembled PIV				100 Nos	25,000.00	25,00,000.00		D: Normal
29	31-5-2010		A	ssembled PIV				50 Nos	25,000.00	12,50,000.00		
30	1 7 2010			ccombled PIV				5 Nos	25,000.00	1,25,000.00		Stock Item-Wise
40	1-7-2010			ssembled PIV				20 Nos	25,000.00	5 00 000 00		G: Stock Group-Wise
41	1-7-2010		A	ssembled PIV				10 Nos	25,000.00	2.50.000.00		C: Stock Category-Wise
63	31-12-2010		A	ssembled PIV				100 Nos	22,000.00	22,00,000.00		Clock Oulegoly Thise
64	31-12-2010		A	ssembled PIV				100 Nos	22,000.00	22,00,000.00		A: Area-Wise
							Sub Total	488 Nos		1,16,00,000.00	62,500.00	P: Show Profit
21	31-5-2010	Adview Consultants	A	ssembled PIV				10 Nos	25,000.00	2,50,000.00		
22	31-5-2010		A	ssembled PIV				1 Nos	25,000.00	25,000.00		
							Sub Total	11 Nos		2,75,000.00		
19	31-5-2010	All India Computer Institute	e A	ssembled PIV				10 Nos	15,000.00	1,50,000.00		
							Sub Total	10 Nos		1,50,000.00		
25	31-3-2010	Amar Computer Periphera	ls A	ssembled PIV				1 Nos	25,000.00	25,000.00		
5	1-4-2010		IB	BM PIV				2 Nos	24,000.00	48,000.00	1,440.00	
9	5-4-2010		C	DROM Disks 1	00s			15- 0 Box	700.00	10,500.00		
9	5-4-2010		C	DROW Disks 1	US			10-0 Box	250.00	2,500.00		
9	0-4-2010		U	ust Covers				10 1005	100.00	1,000.00	84 more	
							Grand Total			2.77.47.315.00	1.07.428.00	
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## 4. Sales Analysis – Stock Item wise (Multiple) (Alt+I)

(Print, Email, Export, Upload options will be available only in Licensed version)

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les Analy	sis			Demo - Sales Analysis					Ctrl + M ×	F1: Detailed
les Analys	sis - Stoci	k item wise						1-Mar-201	0 to 31-Mar-2011	F2: Period
rtv Name		: J All Items	Area Name	· J All Items	Sales Man I	Vame	: J All Iten	16		F3: Company
ock Item		: J All Items	Stock Group	: All Items	Stock Categ	ory	: J All Iten	ns		F4: Party
			-				-			E. Area
Vch No	Date	Party Name		Item Name		Quantity	Rate	Amount	Commission	F3: Area
. 15 more									4 more →	F6: Stock Item
35	25-6-2010	Manjunath Systems				5 Nos	10,000.00	50,000.00		F7: Category
48	1-8-2010	Gaitonde Traders				10 Nos	9,500.00	95,000.00		F8: Stock Grou
51	27-8-2010	Sterling Business Solutions				3 Nos	10,500.00	31,500.00		E9: Salac Man
60	27-11-2010	Futura Systems			Sub Total	6 NOS	10,000.00	3 86 500 00		
12	30-4-2010	Supreme Computers Perinheral	TVS MSP 245 13	2 Col Printer	Sub Total	15 Nos	11 000 00	1 65 000 00		Sales Man
32	5-6-2010	AVT Computers	1 1 3 10 31 243 13			6 Nos	12.000.00	72.000.00		D: Party-Wise
47	1-8-2010	Cash				50 Nos	12,000.00	6,00,000.00		I: Normal
59	22-11-2010	AVT Computers				8 Nos	11,500.00	92,000.00		-
					Sub Total	79 Nos		9,29,000.00		G. Slock Gloup
15	1-5-2010	Office Automation Systems	TVS MSP 245 80	Col Printer		15 Nos	7,400.00	1,11,000.00	3,330.00	C: Stock Category
53	21-9-2010	Office Automation Systems				15 Nos	7,400.00	1,11,000.00	0.000.00	A: Area-Wise
12	1 5 0010	Anna Committee Devictorela	UCD Day Dalage	C4 ND	Sub Total	30 Nos	2 000 00	2,22,000.00	3,330.00	P: Show Profit
13	1-5-2010	Amar Computer Peripherals	USB Pen Drives	64 MB		5 Nos 5 Nos	2,000.00	10,000.00		
52	1-5-2010	WI.WI.Lai			Sub Total	10 Nos	1,000.00	18 000 00		
8	4-4-2010	Cash	Wireless Keyboa	ard	040 1044	70 Nos	10.000.00	7.00.000.00		
13	1-5-2010	Amar Computer Peripherals	,			40 Nos	800.00	32,000.00	960.00	
31	1-6-2010	Arvind Kumar				63 Nos	850.00	53,550.00	500.00	
					Sub Total	173 Nos		7,85,550.00	1,460.00	
13	1-5-2010	Amar Computer Peripherals	Wireless Mouse			52 Nos	700.00	36,400.00	728.00	
31	1-6-2010	Arvind Kumar			C   T / I	50 Nos	500.00	25,000.00	250.00	
					Sub lotal	TUZ NOS		61,400.00	978.00	
					Grand Total			2,77,47,315.00	1,07,428.00	E11: Features
Quit					R: Remove Line U: F	Restore Line	U: Restore All	Space: Select		F40.0.5
			,	~					Ctrl + N	F12: Configure
y MAIN> (	Gateway of 1	Fally> Sales Analysis				(c) Tally S	Solutions Pvt. Ltd., 1	988-2013 W	ed, 12 Feb, 2014	23:02:37
									. 🕒 🛱	4.) <sup>(1</sup> 77 11-02 0
										17 M 11:02 F

## 5. Sales Analysis – Stock Group wise (Multiple) (Alt+G)

(Print, Email, Export, Upload options will be available only in Licensed version)

🚺 Tally.ERP 9			100		State and Party	ter, berne off	Trange Low Pro-	State of the local division of the local div		
P: Print	<u>E</u> : E	Export M: E-Mail	O: Upload	<u>S</u> : Sho	p <u>G</u> :	Language	K: Keyboard	K: Control Centre H: Su	pport Centre H: Help	2: TDL Reload
Sales Analy	sis				Demo - Sales /	Analysis			Ctrl + M	F1: Detailed
Sales Analys	sis - Stoc	k Group wise							1-Mar-2010 to 31-Mar-2011	F2: Period
Party Name		· J All Itoms	Area Name		· J All Iton	ne	Sales Man	Name · J All Iter	ne	F3: Company
Stock Item		: All Items	Stock Group	)	: All Iten	ns	Stock Cate	gory : <sup>J</sup> All Iter	ns	E4: Darty
L										
Vch No	Date	Party Name		Quantity	Rate	Amount	Commission	Stock Group	Stock Category	F5: Area
1 63 more				- 1 mor	•					F6: Stock Item
4	1-4-2010	Raj & Co		10 Nos	100.00	1,000.00	20.00		J Not Applicable	F7: Category
6	2-4-2010	Raj & Co		10 Nos	100.00	1,000.00	50.00		I Not Applicable	F8: Stock Group
7	2-4-2010	Raj & Co		10 Nos	100.00	1,000.00		-	J Not Applicable	
				40 Nos		4,000.00	120.00			F9: Sales Man
43	2-7-2010	Batliwala & Co.		1 Nos	18,000.00	18,000.00		HCL	HCL	S: Sales Man Wise
	1 4 2010	Amer Comuter Devictorela			24,000,00	18,000.00	1 440 00	IDM	IDM	D: Party-Wise
13	1-4-2010	Amar Computer Peripherals		2 NOS 1 Nos	24,000.00	26 000 00	520.00	IDW	IBM	I: Stock Item-Wise
16	5-5-2010	Computer Junction		6 Nos	25,000.00	1,50,000.00	520.00		IBM	C. Normal
42	2-7-2010	Computer Junction		4 Nos	25,000.00	1,00,000.00			IBM	
				13 Nos		3,24,000.00	1,960.00	]		C: Stock Category-Wise
11	25-4-2010	Amar Computer Peripherals		10 Nos	12,000.00	1,20,000.00		Laser Jet Printers	Hewlett Packard	A: Area-Wise
33	13-6-2010	Soft Stop		10 Nos	10,000.00	1,00,000.00			Samsung	P: Show Profit
34	18-6-2010	Gaitonde Traders		5 Nos 5 Nos	10,000.00	50,000.00			Samsung	
44	7-7-2010	Prism Softlinks		15 Nos	11 500 00	1 72 500 00			Hewlett Packard	
46	26-7-2010	Step-in Computers		15 Nos	12,000.00	1,80,000.00			Hewlett Packard	
48	1-8-2010	Gaitonde Traders		10 Nos	9,500.00	95,000.00			Samsung	
51	27-8-2010	Sterling Business Solutions		3 Nos	10,500.00	31,500.00			Samsung	
55	19-10-2010	S.V.S Computers		9 Nos	12,500.00	1,12,500.00			Hewlett Packard	
60	27-11-2010	Futura Systems		6 Nos 10 Nos	10,000.00	1 20 000 00			Samsung Howlett Backard	
01	1-12-2010	r onune computer Services		98 Nos	12,000.00	10.91.500.00				
				001103		10,01,000.00				1
						2,77,47,315.00	1,07,428.00			E11: Easturas
Q: Quit						R: I	Remove Line U: I	Restore Line U: Restore All	Space: Select	FTT: Features
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## 6. Sales Analysis – Stock Category wise (Multiple) (Alt+C)

(Print, Email, Export, Upload options will be available only in Licensed version)

Tally.ERP 9											
P: Print	<u>E</u> : E	Export M: E-Mail	O: Upload	<u>S</u> : Sho	op <u>G</u> :	Language	K: Keyboard	K: Control Centre	Support Centre H: Help	2: TDL Reload	
Sales Analy	sis				Demo - Sales I	Analysis			Ctrl + M	E1: Detailed	
Sales Analysis - Stock Category wise 1-Mar-2010 to 31-Mar-2011											
Party Name		· J All Itoms	Area Name		· J All Iton	ne	Sales Man		oms	F3: Company	
Stock Item		: J All Items	Stock Group	)	: J All Iten	ns	Stock Cate	gory : J All It	ems	E4: Party	
Vch No	Date	Party Name		Quantity	Rate	Amount	Commission	Stock Group	Stock Category	F5: Area	
1 63 more				. 1 mo						F6: Stock Item	
46	26-7-2010	Step-in Computers		15 Nos	12.000.00	1.80.000.00		Laser Jet Printers		F7: Category	
55	19-10-2010	S.V.S Computers		9 Nos	12,500.00	1,12,500.00		Laser Jet Printers		E8: Stock Group	
61	1-12-2010	Fortune Computer Services		10 Nos	12,000.00	1,20,000.00		Laser Jet Printers		TO. SLOCK Gloup	
				59 Nos		7,05,000.00				F9: Sales Man	
5	1-4-2010	Amar Computer Peripherals		2 Nos	24,000.00	48,000.00	1,440.00	IBM	IBM	Sales Man Wise	
13	1-5-2010	Amar Computer Peripherals		1 Nos	26,000.00	26,000.00	520.00	IBM		D: Party-Wise	
16	5-5-2010	Computer Junction		6 Nos	25,000.00	1,50,000.00		IBM			
42	2-1-2010	Computer Junction		4 NOS	25,000.00	2 24 000 00	1 960 00	IDIVI		E Stock Item-Wise	
33	13-6-2010	Soft Stop		10 Nos	10 000 00	1 00 000 00	1,500.00	Laser let Printers	Sameung	G: Stock Group-Wise	
34	18-6-2010	Gaitonde Traders		5 Nos	10,000.00	50 000 00		Laser Jet Printers	Samsung	C: Normal	
35	25-6-2010	Manjunath Systems		5 Nos	10,000.00	50,000.00		Laser Jet Printers			
48	1-8-2010	Gaitonde Traders		10 Nos	9,500.00	95,000.00		Laser Jet Printers		A. Alea-Wise	
51	27-8-2010	Sterling Business Solutions		3 Nos	10,500.00	31,500.00		Laser Jet Printers		P: Show Profit	
60	27-11-2010	Futura Systems		6 Nos	10,000.00	60,000.00		Laser Jet Printers			
				39 Nos		3,86,500.00					
12	30-4-2010	Supreme Computers Peripherals		15 Nos	11,000.00	1,65,000.00	2 220 00	Dot Matrix Printers	IVS Electronics		
15	1-5-2010	AVE Computers		15 Nos	12 000 00	72 000 00	3,330.00	Dot Matrix Printers			
47	1-8-2010	Cash		50 Nos	12,000.00	6 00 000 00		Dot Matrix Printers			
53	21-9-2010	Office Automation Systems		15 Nos	7,400.00	1,11,000.00		Dot Matrix Printers			
59	22-11-2010	AVT Computers		8 Nos	11,500.00	92,000.00		Dot Matrix Printers			
				109 Nos		11,51,000.00	3,330.00				
						0 77 47 045 00	4 07 400 00				
<u> </u>						2,11,41,315.00	1,07,428.00			F11: Features	
Q: Quit						<u>R</u> : F	Remove Line U:	Restore Line U: Restore All	Space: Select	E12: Configuro	
A Ctrl + N											

# 7. Sales Analysis – Area wise (Multiple) (Alt+A)

(Print, Email, Export, Upload options will be available only in Licensed version)

🛐 Tally.ERP 9			the lat	1. Inc. 1. 1.	Maria and Party New	. Second on Party Second	Start Ind	_			
P: Print	<u>E</u> : E	Export M: E-Mail	O: Upload	Shop	<u>G</u> : La	nguage K: Keyboard	K: Control Centre H: Sup	port Centre H: Help	2: TDL Reload		
Sales Analysis Demo - Sales Analysis Ctrl + M 🛛											
Sales Analysis - Area wise 1-Mar-2010 to 31-Mar-2011											
Party Name	y Name : J All Items		Area Name		: J All Items	Sales Man	Name : All Item	5	F3: Company		
Stock Item		: - All Items	Stock Group		: - All Items	Stock Cate	gory : - All Item	F4: Party			
Vch No	Date	Party Name	Quantity	Rate	Amount	Area / City	Stock Group	Stock Category	F5: Area		
↑ 62 more									E6: Stock Item		
			← 1 more								
66	1-1-2011	Janata Timbers	50 Nos	10,000.00	5,00,000.00		Primary	Not Applicable	F7: Category		
6/	1-2-2011	Janata limbers	210 Nos	9,500.00	19,95,000.00		Primary	Not Applicable	F8: Stock Group		
68	1-3-2011	Janata Timbers	60 Nos	204.00	12,240.00		<sup>2</sup> Primary	Not Applicable	E9: Sales Man		
	40.4.0040		337 NOS	00.000.00	21,02,140.00						
10	10-4-2010	Universal Systems	10 Nos	22,000.00	2,20,000.00	Mumbai	Computers	Global Systems	S: Sales Man Wise		
30	18 6 2010	Caitanda Tradors	5 Nos	10,000.00	50,000,00		Laser Jet Printers	Samsung	D: Party-Wise		
13	2-7-2010	Batliwala & Co	1 Nos	18,000,00	18 000 00		HCI	HCI	I Stock Itom Wiso		
48	1-8-2010	Gaitonde Traders	10 Nos	9 500 00	95 000 00		Laser Jet Printers	Samsung	. Slock item-wise		
50	25-8-2010	Universal Systems	15 Nos	25,000,00	3.75.000.00		Computers	Global Systems	G: Stock Group-Wise		
52	1-9-2010	M.M.Lal	5-0 Box	125.00	625.00		Accessories	Accessories	C: Stock Category-Wise		
52	1-9-2010	M.M.Lal	5 Nos	1,600.00	8,000.00		Components	Consumables	A Normal		
57	25-10-2010	Universal Systems	20 Nos	22,000.00	4,40,000.00		Computers	Global Systems	A: Normai		
			126 Nos		13,06,625.00				P: Show Profit		
19	31-5-2010	All India Computer Institute	10 Nos	15,000.00	1,50,000.00	New Delhi	Computers	Global Systems			
65	1-1-2011	Hindustan Timbers	110 Nos	10,100.00	11,11,000.00		<sup>J</sup> Primary	J Not Applicable			
			120 Nos		12,61,000.00						
12	30-4-2010	Supreme Computers Peripherals	15 Nos	11,000.00	1,65,000.00	Pune	Dot Matrix Printers	TVS Electronics			
16	5-5-2010	Computer Junction	6 Nos	25,000.00	1,50,000.00		IBM	IBM			
35	25-6-2010	Manjunath Systems	5 Nos	10,000.00	50,000.00		Laser Jet Printers	Samsung			
42	2-7-2010	Computer Junction	4 Nos	25,000.00	1,00,000.00		IBM	IBM			
44	7-7-2010	Prism Softlinks	15 Nos	11,500.00	1,72,500.00		Laser Jet Printers	Hewlett Packard			
			45 Nos		6,37,500.00						
					2.77.47.315.00						
Q: Quit Restore Line U: Restore All Space: Select											

#### Reports can be taken for single

- 1. Party (F4)
- 2. Area (F5)
- 3. Stock Item (F6)
- 4. Stock Group (F7)
- 5. Stock Category (F8)
- 6. Salesman (F9)

## Also Sales Return & Net Sales Reports can be taken by (single/multiple)

- 1. Party wise
- 2. Area wise
- 3. Stock Item wise
- 4. Stock Group wise
- 5. Stock Category wise
- 6. Salesman wise

# FAQ

#### Which version/releases of Tally.ERP 9 does the add-on support?

This add-on will work only with Tally.ERP 9 Series A, release 3.0 onwards.

#### How to buy this Add-on?

Just visit our website <a href="http://zadoksystems.com/tally-erp9-add-ons">http://zadoksystems.com/tally-erp9-add-ons</a> Sign up and place your order and pays by Online Transfer (NEFT) / Cheque / Cash Deposit. Once the Order has completed and payment made, we will send you the Add-on by e-Mail.

#### Will new features added be available to us?

We offer one year availability of all support and new features free of cost. After one year, nominal subscription cost will be applicable to you to continue to get free support and updates.

#### What will happen after one year?

20% of the MRP will be charged, in case free support and updates will be required by you.

#### How will I get support for this Add-on?

For any functional support requirements please do write to us on <u>info@zadoksystems.com</u> or call us at +91-9003144582.

## If I need some enhancement / changes to be incorporated for the add-on, whom should I contact?

Please to write to us on <u>info@zadoksystems.com</u> with your additional requirements and we will revert to you in 24 hours.