



Tally.ERP9 Add-On

Area-wise Sales Analysis

By Parties, By Items with Salesman/Agent/Broker Filter

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Version: Zadok Systems/ Area-wise Sales Analysis/V1/2013.

Introduction

In today's business scenario, It is very much necessary to track **Sales** which we made to our clients by our **Salesman/Agent/Broker** on basis of **Area** (*District/City/Country/Any distinctive parameter*).

This Add-On facilitates you to get Area-wise periodic **columnar Sales by Items** and **by Parties** with **Salesman/Agent/Broker** filter.

Analysis Sales as **Area Vs Stock Item, Debtors, Salesman/Agent/Broker**.

(Since salesman is a filter, if you are don't have any Salesman/Agent/Broker still you can take Area-wise Sales Report)

Important!!!

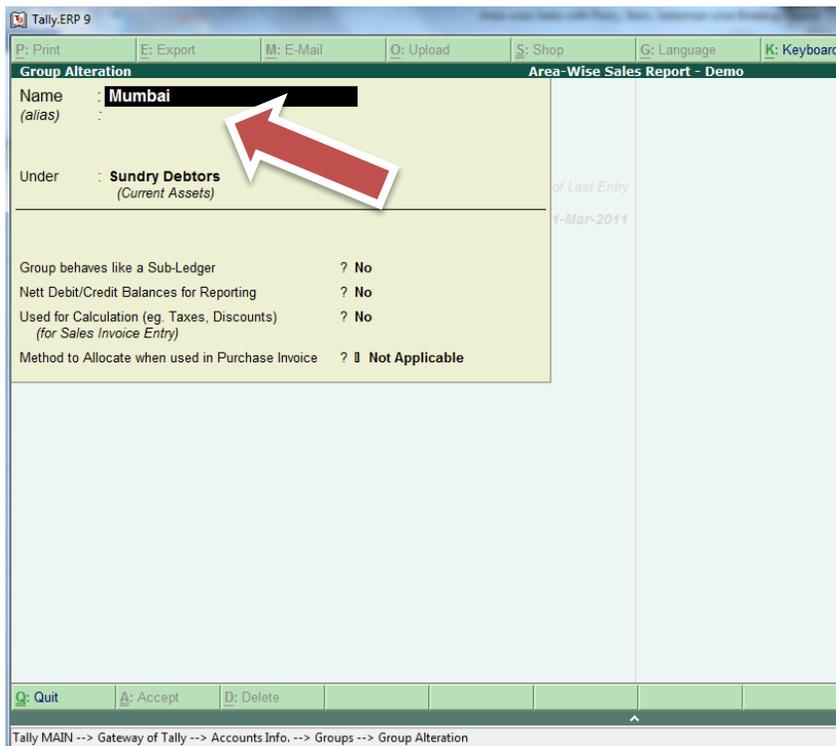
As a best practice it is advisable to back up your company data

Prerequisites

To use this feature follow these Steps

1. Create your "Areas" as a Ledger "Group" under Sundry Debtors.

➤ Gateway of Tally -> Accounts Info -> Groups -> Create



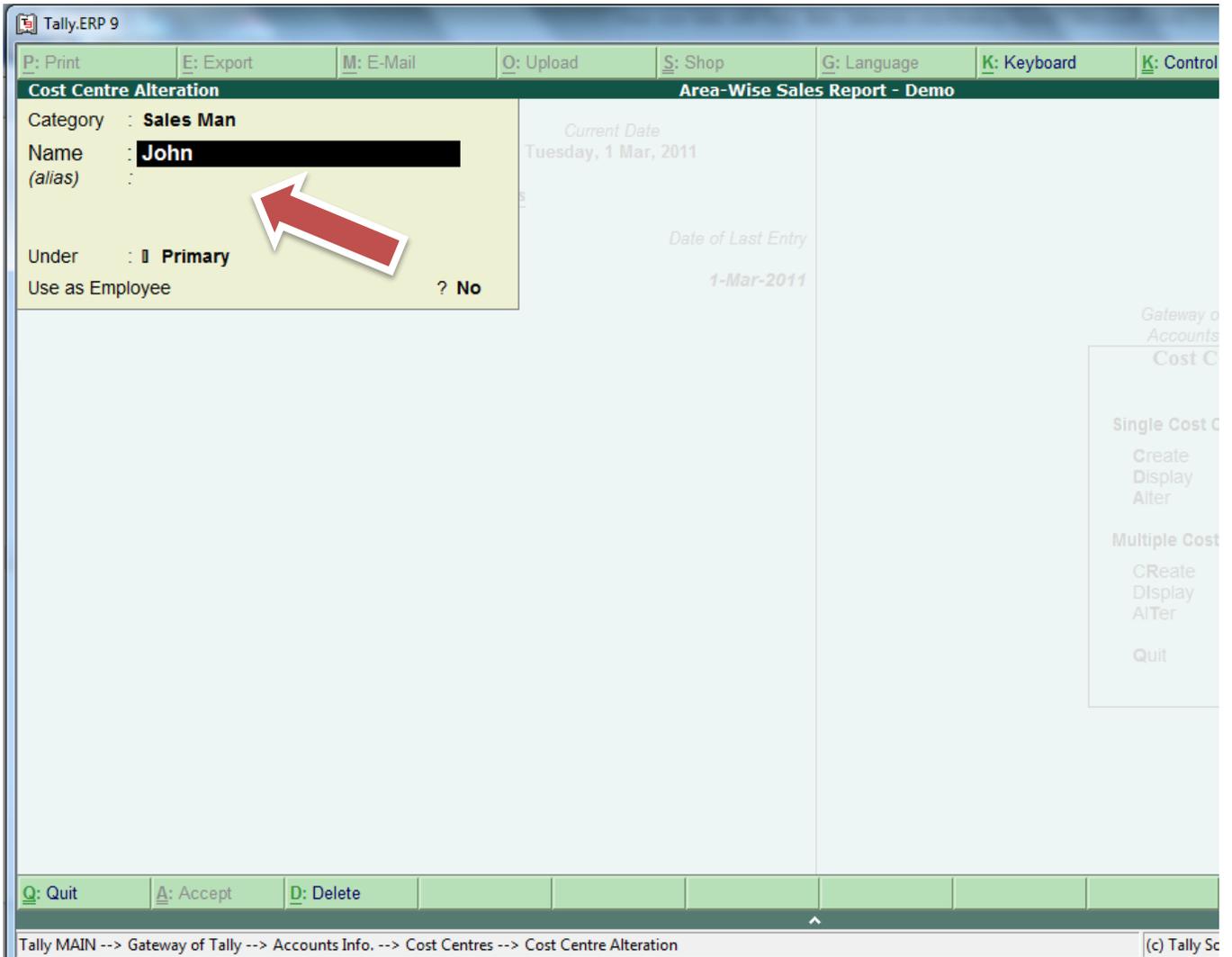
The screenshot shows the 'Group Alteration' window in Tally ERP 9. The window title is 'Area-Wise Sales Report - Demo'. The 'Name' field is set to 'Mumbai' and the 'Under' field is set to 'Sundry Debtors (Current Assets)'. A red arrow points to the 'Mumbai' text. Below these fields, there are several options with checkboxes:

Group behaves like a Sub-Ledger	? No
Nett Debit/Credit Balances for Reporting	? No
Used for Calculation (eg. Taxes, Discounts) (for Sales Invoice Entry)	? No
Method to Allocate when used in Purchase Invoice	? II Not Applicable

The bottom of the window shows the navigation path: Tally MAIN --> Gateway of Tally --> Accounts Info --> Groups --> Group Alteration.

2. Create your "Sales Man" as a "Cost center", choose the sales man as you enter Sales voucher.
(It is not mandatory, if you don't have "Sales Man")

➤ Gateway of Tally -> Accounts Info -> Cost Centres -> Create



- Choose the Sales Man while you enter Sales Voucher as follows
(It is not mandatory, if you don't have "Sales Man")

The screenshot displays the Tally.ERP 9 interface for an Accounting Voucher Alteration (Secondary) titled "Area-Wise Sales Report - Demo". The voucher is dated 01-Apr-2010 (Thursday) and is for a Sales transaction (No. 5). The Cost Centre/Classes is set to "John", which is highlighted by a red arrow. The Party's A/c Name is "Amar Computer Peripherals" with a Current Balance of 1,94,276.00 Dr. The Sales Ledger is "Interstate Sales @ 4%" and the VAT/Tax Class is "Inter-State Sales".

Name of Item	Quantity	Rate	per	Disc. %	Amount
IBM PIV	2 Nos	24,000.00	Nos		48,000.00
Transportation & Packaging					1,500.00
CST Tax @ 4%			4 %		1,920.00
2 Nos					51,420.00

Additional fields include: Is e-Sugam Applicable (No), Form to Receive (C Form), Form Series No., Form No., Date, Show Statutory Details (No), and Narration: "Being IBM PIV computers sold." The bottom status bar shows "Ctrl + N".

Go to Gateway of Tally -> Display -> Area-wise Sales Report; choose an Area (Ledger Group)

Area-wise Sales (F6 "By Item") In (Alt F1)Detail Mode

Click on " F6 " to get Ledger-wise or Item-wise Report

Particulars	Outward Qty	Amount
Accessories	5-0 Box	625.00
Floppy Disk	5-0 Box	625.00
Components	5 Nos	8,000.00
USB Pen Drives 64 MB	5 Nos	8,000.00
Computers	46 Nos	10,53,000.00
HCL	1 Nos	18,000.00
HCL Celeron	1 Nos	18,000.00
Assembled PIV	45 Nos	10,35,000.00
Laser Jet Printers	25 Nos	2,45,000.00
Samsung Laserjet 1500	25 Nos	2,45,000.00
Grand Total	126 Nos	13,06,625.00

Stock Item

Stock Item Group

Area-wise Sales (F6 "By Ledger") In (Alt F1)Detail Mode

Click on " F6 " to get Ledger-wise or Item-wise Report

Tally.ERP 9

Area-wise Sales Report - Demo

Area-wise Sales Report 1-Mar-2010 to 1-Mar-2011

Group : Mumbai Sales Man :

Particulars	Outward Qty	Amount
Batliwala & Co.	1 Nos	18,000.00
Gaitonde Traders	15 Nos	1,45,000.00
M.M.Lal	55 Nos	8,625.00
Soft Stop	10 Nos	1,00,000.00
Universal Systems	45 Nos	10,35,000.00
Grand Total	126 Nos	13,06,625.00

Q: Quit

Tally MAIN -- Gateway of Tally --> Display Menu --> Area-wise Sales Report (c) Tally Solutions Pvt. Ltd., 1988-2013 Thu, 14 Nov, 2013 13:39:44

Sundry Debtors

Area-wise Sales of All Debtors In (Alt F1)Detail Mode

Choose Sundry Debtors to get all Area Sales Report & Click on “ F6 ” to get Ledger-wise or Item-wise Report.

Area-wise Sales Report			Area-Wise Sales Report - Demo		Ctrl + M	
Area-wise Sales Report			1-Mar-2010 to 1-Mar-2011			
Group	: Sundry Debtors		Sales Man		:	
Particulars			Outward Qty	Amount		
Bangalore			1,986 Nos	10,77,400.00		
Amar Computer Peripherals			1,921 Nos	3,15,400.00		
Fortune Computer Services			10 Nos	1,20,000.00		
Office Automation Systems			30 Nos	2,22,000.00		
Silverplus Computers			10 Nos	2,40,000.00		
Step-in Computers			15 Nos	1,80,000.00		
Chennai			598 Nos	1,34,61,500.00		
ABC India Pvt. Ltd.			498 Nos	1,21,00,000.00		
Adview Consultants			11 Nos	2,75,000.00		
Computer World			40 Nos	9,70,000.00		
Raj & Co			40 Nos	4,000.00		
S.V.S Computers			9 Nos	1,12,500.00		
Hyderabad			354 Nos	40,50,550.00		
Arvind Kumar			113 Nos	78,550.00		
Futura Systems			6 Nos	60,000.00		
Nirmaan Timbers			110 Nos	10,12,000.00		
Worldwide Computers			125 Nos	29,00,000.00		
Kolkata			337 Nos	27,02,740.00		
				17 more ...		
Grand Total			3,566 Nos	2,44,97,315.00		

Area-wise Sales of a Salesman (F6 "By Item") In (Alt F1)Detail Mode

Choose Sales man (Ctrl+S Cost Centre) & Click on " F6 " to get Ledger-wise or Item-wise Report.

The screenshot displays the Tally.ERP 9 interface. The main window shows an 'Area-wise Sales Report' for 'Sundry Debtors' by Sales Man 'John' for the period '1-Mar-2010 to 1-Mar-2011'. The report is presented in a table with columns for 'Particulars', 'Outward Qty', and 'Amount'. The data is categorized into 'Components', 'Computers', 'Laser Jet Printers', and 'Burma Teak'. A red arrow points to the 'F6: By Ledgers' option in the right-hand menu.

Particulars	Outward Qty	Amount
Components	113 Nos	78,550.00
Wireless Keyboard	63 Nos	53,550.00
Wireless Mouse	50 Nos	25,000.00
Computers	82 Nos	22,98,000.00
IBM	2 Nos	48,000.00
IBM PIV	2 Nos	48,000.00
Assembled PIV	80 Nos	22,50,000.00
Laser Jet Printers	10 Nos	1,20,000.00
HP Laserjet 1010 Series	10 Nos	1,20,000.00
Burma Teak	170 Nos	10,24,240.00
Grand Total	375 Nos	35,20,790.00

The right-hand menu shows the following options: F1: Condensed, F2: Period, F3: Company, F6: By Ledgers, S: Cost Centre, N: Auto Column, B: Budget Variance, F8: Other Rep, F9: Inv Rep, F10: Acc Rep, F11: Features, F12: Configure, F12: Range, F12: Value.

FAQ

Which version/releases of Tally.ERP 9 does the add-on support?

This add-on will work only with Tally.ERP 9 Series A, release 3.0 onwards.

How to buy this Add-on?

Just visit our website <http://zadoksystems.com/tally-erp9-add-ons> Sign up and place your order and pays by Online Transfer (NEFT) / Cheque / Cash Deposit. Once the Order has completed and payment made, we will send you the Add-on by e-Mail.

How will I get support for this Add-on?

For any functional support requirements please do write to us on info@zadoksystems.com or call us at +91-903144582.

If I need some enhancement / changes to be incorporated for the add-on, whom should I contact?

Please to write to us on info@zadoksystems.com with your additional requirements and we will revert to you in 24 hours.