



Tally.ERP9 Add-On

Sales Analysis - *by 12 Aspects*

Area wise (Single & Multiple)

Salesman wise (Single & Multiple)

Party wise (Single & Multiple)

Item wise (Single & Multiple)

Stock Group wise (Single & Multiple)

Stock Category wise (Single & Multiple)

&

Salesman/Agent/Broker Commission payable calculation

ZADOK SYSTEMS

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Version: Zadok Systems/Sales Analysis/V1/2014.

Introduction

In today's business scenario, it is very much necessary to track **Sales** which we made to our clients by **Salesman/Agent/Broker, Area (District/City/Country/Any distinctive parameter), Parties, Stock Items, Stock Group, Stock Category and commission payable** to our Salesman based on Sales.

This Add-On facilitates you to **analyse the sales in 12 Aspects**, unlike the default Sales Report in Tally.ERP9 Software.

(Since salesman is a filter, if you don't have any Salesman/Agent/Broker still you can analyze the Sales with rest of the parameters)

Important!!!

As a best practice it is advisable to back up your company data

Prerequisites

To use this feature follow these Steps

Gateway of Tally -> Features (F11) -> Accounts (F1) -> Enable Sales Analysis ? Yes

1. If you want to calculate Sales man Commission in sales voucher, go to

Gateway of Tally -> Accounts Info -> Voucher Types-> Create/Alter -> Sales

Enable Sales man Commission calculation? Yes

The screenshot shows the 'Voucher Type Alteration' window in Tally.ERP 9 for the 'Sales' voucher type. The window is titled 'Demo - Sales Analysis'. The 'Name' field is set to 'Sales' and the '(alias)' field is empty. The 'General' tab is active, showing the following settings:

General		Printing		Name of Class	
Type of Voucher	: Sales	Print after saving Voucher	? Yes	CST Sales @ 4%	
Abbr.	: Sale	Use for POS Invoicing	? No		
Method of Voucher Numbering	? Automatic	Default Print Title	:		
Use Advance Configuration	? No	Is Tax Invoice	? No		
Use EFFECTIVE Dates for Vouchers	? No	Declaration :			
Make 'Optional' as default	? No	Yes / No			
Use Common Narration	? Yes	No			
Narrations for each entry	? No	Yes			
Enable Sales Man Commission	? Yes				

A red arrow points to the 'Enable Sales Man Commission' field, which is currently set to 'Yes'. A small dropdown menu is visible over the 'Yes' option, showing 'Yes' and 'No' options.

The status bar at the bottom of the window reads: 'Tally MAIN --> Gateway of Tally --> Accounts Info --> Voucher Types --> Voucher Type Alteration (c) Tally Solutions Pvt. Ltd., 1988-2013'.

Once this option enabled, you will get New Fields to calculate commission for each Items when you enter a Sales voucher as follows.

Commission can be calculated / entered as Percentage on basic Item Amount or users defined Amount or nil.

Accounting Voucher Alteration (Secondary) Demo - Sales Analysis

Ref. : Sales No. 13 Cost Centre/Classes : Vinod 1-May-2010 Saturday

Party's A/c Name : Amar Computer Peripherals Price Level :
 Current Balance : 3,32,505.00 Dr
 Sales Ledger : Sales
 VAT/Tax Class :

Name of Item	Quantity	Rate per	Disc. %	Comm. %	Commission	Amount
IBM PIV	1 Nos	26,000.00	Nos	2 %	520.00	26,000.00
Wireless Mouse	52 Nos	700.00	Nos	2 %	728.00	36,400.00
Mouse Pad	40 Nos	20.00	Nos	2 %	80.00	4,000.00
Wireless Keyboard	40 Nos	800.00	Nos		960.00	32,000.00
USB Pen Drives 64 MB	5 Nos	2,000.00	Nos			10,000.00
						1,08,400.00

Output VAT @ 4%

Narration: sales to Horizon systems

298 Nos 1,08,400.00

Q: Quit A: Accept D: Delete X: Cancel Ctrl + N

2. Create your “Areas” as a Ledger “Group” under Sundry Debtors.

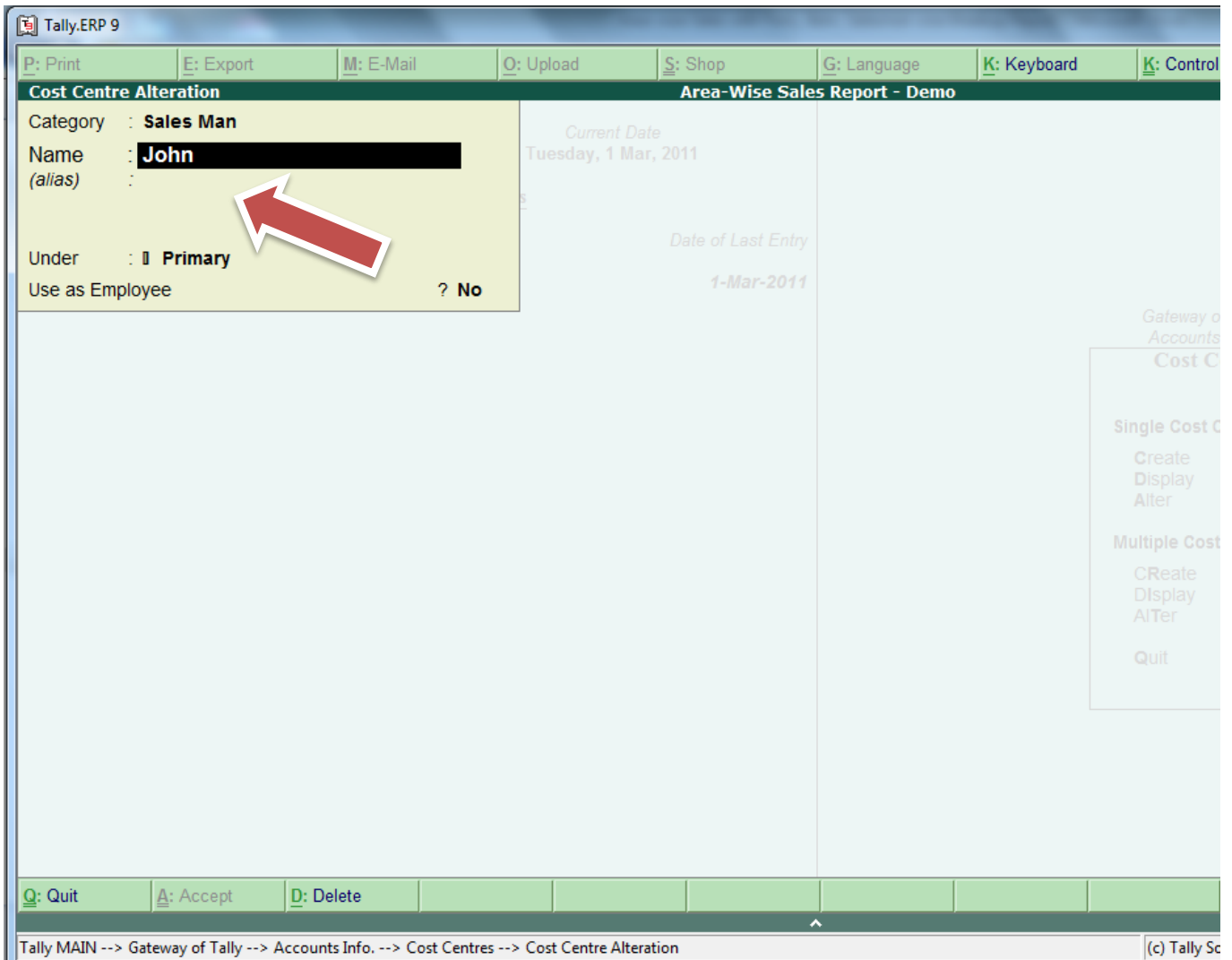
➤ Gateway of Tally -> Accounts Info -> Groups -> Create

The screenshot shows the 'Group Alteration' window in Tally ERP 9. The window title is 'Area-Wise Sales Report - Demo'. The 'Name' field is set to 'Mumbai' and is highlighted with a red arrow. The 'Under' field is set to 'Sundry Debtors (Current Assets)'. Below these fields, there are several options with checkboxes:

Group behaves like a Sub-Ledger	? No
Nett Debit/Credit Balances for Reporting	? No
Used for Calculation (eg. Taxes, Discounts) (for Sales Invoice Entry)	? No
Method to Allocate when used in Purchase Invoice	? Not Applicable

At the bottom of the window, there are buttons for 'Q: Quit', 'A: Accept', and 'D: Delete'. The status bar at the bottom reads 'Tally MAIN --> Gateway of Tally --> Accounts Info. --> Groups --> Group Alteration'.

➤ Create “Party Ledger” under the “Area” you’ve created (Ledger Group).



- Choose the Sales Man while you enter Sales Voucher as follows
(It is not mandatory, if you don't have "Sales Man")
- "Cost Centre/Classes" or "Cost Centre Allocation" can be used to allocate Sales man.

Tally.ERP 9

P: Print E: Export M: E-Mail O: Upload S: Shop G: Language K: Keyboard K: Control Centre H: Support Centre H: Help

Accounting Voucher Alteration (Secondary) Demo - Sales Analysis Ctrl + M

Sales No. 13 1-May-2010 Saturday

Ref. : Cost Centre/Classes : Vinod

Party's A/c Name : Amar Computer Peripherals Price Level :

Current Balance : 3,32,505.00 Dr

Sales Ledger : Sales

VAT/Tax Class :

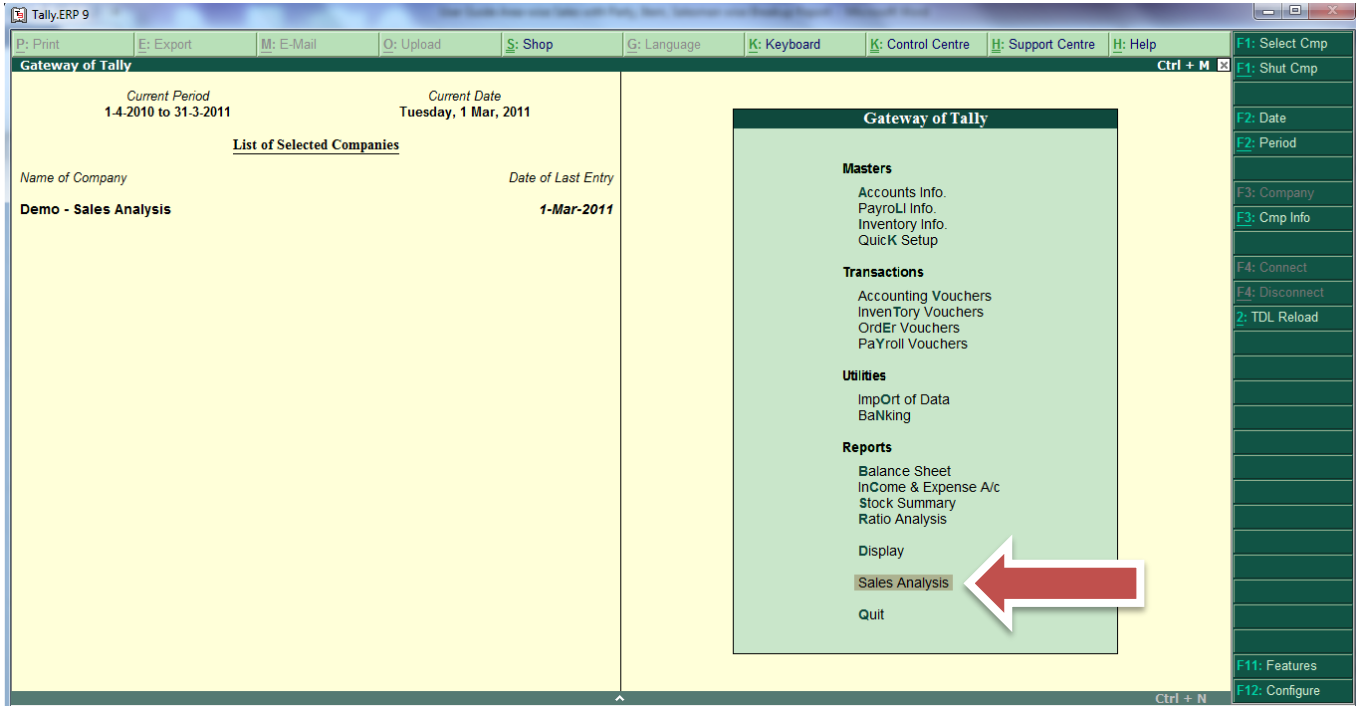
Name of Item	Quantity	Rate	per	Disc. %	Comm. %	Commission	Amount	
IBM PIV	1 Nos	26,000.00	Nos		2 %	520.00	26,000.00	
Wireless Mouse	52 Nos	700.00	Nos		2 %	728.00	36,400.00	
Mouse Pad	200 Nos	20.00	Nos		2 %	80.00	4,000.00	
Wireless Keyboard	40 Nos	800.00	Nos			960.00	32,000.00	
USB Pen Drives 64 MB	5 Nos	2,000.00	Nos				10,000.00	
							1,08,400.00	
Output VAT @ 4%								
							298 Nos	1,08,400.00

Narration:
sales to Horizon systems

Q: Quit A: Accept D: Delete X: Cancel Ctrl + N

- 2: TDL Reload
- F4: Accounts Buttons
- F1: Inventory Buttons
- F2: Order Buttons
- F1: Payroll Buttons
- F2: Date
- F3: Company
- F4: Contra
- F5: Payment
- F6: Receipt
- F7: Journal
- F8: Sales
- E8: Credit Note
- F9: Purchase
- E9: Debit Note
- F10: Rev Jml
- E10: Memos
- S: Stock Query
- I: Acct Invoice
- V: As Voucher
- I: Post-Dated
- L: Optional
- R: Reallocate
- F11: Features
- F12: Configure

➤ Go to Gateway of Tally -> Sales Analysis



1. Sales Analysis (Print, Email, Export, Upload options will be available only in Licensed version)

The screenshot shows the 'Sales Analysis' report in Tally.ERP 9. The window title is 'Tally.ERP 9'. The menu bar includes options like Print, Export, E-Mail, Upload, Shop, Language, Keyboard, Control Centre, Support Centre, and Help. The main area displays the 'Sales Analysis' report for the period '1-Mar-2010 to 31-Mar-2011'. The report is a table with the following columns: Vch No, Date, Party Name, Item Name, Quantity, Rate, Amount, and Commission. The report shows a list of sales transactions. The Grand Total is 2,77,47,315.00 for Amount and 1,07,428.00 for Commission. A vertical toolbar on the right side of the window contains various function keys (F1-F12) and their corresponding actions.

Vch No	Date	Party Name	Item Name	Quantity	Rate	Amount	Commission
23	10-3-2010	Worldwide Computers	Assembled PIV	20 Nos	22,000.00	4,40,000.00	4 more ...
24	28-3-2010	Modern Advertisers					
25	31-3-2010	Amar Computer Peripherals	Assembled PIV	1 Nos	25,000.00	25,000.00	
1	1-4-2010	ABC India Pvt. Ltd.	Assembled PIV	50 Nos	25,000.00	12,50,000.00	62,500.00
2	1-4-2010	Worldwide Computers	Assembled PIV	25 Nos	25,000.00	6,25,000.00	12,500.00
3	1-4-2010	Raj & Co	Item 1	10 Nos	100.00	1,000.00	50.00
4	1-4-2010	Raj & Co	Item 1	10 Nos	100.00	1,000.00	20.00
5	1-4-2010	Amar Computer Peripherals	IBM PIV	2 Nos	24,000.00	48,000.00	1,440.00
6	2-4-2010	Raj & Co	Item 1	10 Nos	100.00	1,000.00	50.00
7	2-4-2010	Raj & Co	Item 1	10 Nos	100.00	1,000.00	
8	4-4-2010	Cash	Wireless Keyboard	70 Nos	10,000.00	7,00,000.00	
9	5-4-2010	Amar Computer Peripherals	CDROM Disks 100s	15-0 Box	700.00	10,500.00	
9	5-4-2010	Amar Computer Peripherals	CDROM Disks 10s	10-0 Box	250.00	2,500.00	
9	5-4-2010	Amar Computer Peripherals	Dust Covers	10 Nos	100.00	1,000.00	
10	10-4-2010	Universal Systems	Assembled PIV	10 Nos	22,000.00	2,20,000.00	
11	25-4-2010	Amar Computer Peripherals	HP Laserjet 1010 Series	10 Nos	12,000.00	1,20,000.00	
12	30-4-2010	Supreme Computers Peripherals	TVS MSP 245 132 Col Printer	15 Nos	11,000.00	1,65,000.00	
13	1-5-2010	Amar Computer Peripherals	IBM PIV	1 Nos	26,000.00	26,000.00	520.00
13	1-5-2010	Amar Computer Peripherals	Wireless Mouse	52 Nos	700.00	36,400.00	728.00
13	1-5-2010	Amar Computer Peripherals	Mouse Pad	200 Nos	20.00	4,000.00	80.00
13	1-5-2010	Amar Computer Peripherals	Wireless Keyboard	40 Nos	800.00	32,000.00	960.00
13	1-5-2010	Amar Computer Peripherals	USB Pen Drives 64 MB	5 Nos	2,000.00	10,000.00	
14	1-5-2010	Cash	Mother Board	50 Nos	10,000.00	5,00,000.00	2,000.00
15	1-5-2010	Office Automation Systems	TVS MSP 245 80 Col Printer	15 Nos	7,400.00	1,11,000.00	3,330.00
Grand Total						2,77,47,315.00	1,07,428.00

2. Sales Analysis – Sales Man wise (Multiple) (Alt+S)

(Print, Email, Export, Upload options will be available only in Licensed version)

Sales Analysis - Sales Man wise									1-Mar-2010 to 31-Mar-2011	
Party Name	: J All Items		Area Name	: J All Items		Sales Man Name	: J All Items			
Stock Item	: J All Items		Stock Group	: J All Items		Stock Category	: J All Items			
Vch No	Date	Party Name	Quantity	Rate	Amount	Commission	Sales Man	Area / City		
↑ ... 59 more			-- ... 1 more						2 more ... →	
47	1-8-2010	Cash	50 Nos	12,000.00	6,00,000.00			Cash-in-hand		
52	1-9-2010	M.M.Lal	5-0 Box	125.00	625.00			Mumbai		
52	1-9-2010	M.M.Lal	5 Nos	1,600.00	8,000.00			Chennai		
63	31-12-2010	ABC India Pvt. Ltd.	100 Nos	22,000.00	22,00,000.00			Kolkata		
66	1-1-2011	Janata Timbers	50 Nos	10,000.00	5,00,000.00					
67	1-2-2011	Janata Timbers	210 Nos	9,500.00	19,95,000.00					
			576 Nos		62,72,625.00	24,550.00				
4	1-4-2010	Raj & Co	10 Nos	100.00	1,000.00	20.00	Suhas	Chennai		
6	2-4-2010	Raj & Co	10 Nos	100.00	1,000.00	50.00		Chennai		
7	2-4-2010	Raj & Co	10 Nos	100.00	1,000.00			Chennai		
15	1-5-2010	Office Automation Systems	15 Nos	7,400.00	1,11,000.00	3,330.00		Bangalore		
42	2-7-2010	Computer Junction	4 Nos	25,000.00	1,00,000.00			Pune		
62	1-12-2010	Worldwide Computers	20 Nos	22,000.00	4,40,000.00			Hyderabad		
65	1-1-2011	Hindustan Timbers	110 Nos	10,100.00	11,11,000.00			New Delhi		
			179 Nos		17,65,000.00	3,400.00				
2	1-4-2010	Worldwide Computers	25 Nos	25,000.00	6,25,000.00	12,500.00	Vinod	Hyderabad		
13	1-5-2010	Amar Computer Peripherals	1 Nos	26,000.00	26,000.00	520.00		Bangalore		
13	1-5-2010	Amar Computer Peripherals	52 Nos	700.00	36,400.00	728.00		Bangalore		
13	1-5-2010	Amar Computer Peripherals	200 Nos	20.00	4,000.00	80.00		Bangalore		
13	1-5-2010	Amar Computer Peripherals	40 Nos	800.00	32,000.00	960.00		Bangalore		
13	1-5-2010	Amar Computer Peripherals	5 Nos	2,000.00	10,000.00			Bangalore		
37	1-7-2010	Cash	100 Nos	10,000.00	10,00,000.00			Cash-in-hand		
64	31-12-2010	ABC India Pvt. Ltd.	100 Nos	22,000.00	22,00,000.00			Chennai		
			523 Nos		39,33,400.00	14,788.00				
					2,77,47,315.00	1,07,428.00				

3. Sales Analysis – Party wise (Multiple) (Alt+D)

(Print, Email, Export, Upload options will be available only in Licensed version)

Tally.ERP 9

Print | Export | E-Mail | Upload | Shop | Language | Keyboard | Control Centre | Support Centre | Help

Sales Analysis - Party wise Demo - Sales Analysis 1-Mar-2010 to 31-Mar-2011

Party Name: All Items, Area Name: All Items, Stock Group: All Items, Sales Man Name: All Items, Stock Category: All Items

Vch No	Date	Party Name	Area Name	Item Name	Quantity	Rate	Amount	Commission
1	1-4-2010	ABC India Pvt. Ltd.	Assembled PIV		50 Nos	25,000.00	12,50,000.00	4 more ... → 62,500.00
20	31-5-2010		Assembled PIV		1 Nos	25,000.00	25,000.00	
24	31-5-2010		Assembled PIV		10 Nos	25,000.00	2,50,000.00	
26	31-5-2010		Assembled PIV		10 Nos	25,000.00	2,50,000.00	
27	31-5-2010		Assembled PIV		27 Nos	25,000.00	6,75,000.00	
28	31-5-2010		Assembled PIV		100 Nos	25,000.00	25,00,000.00	
29	31-5-2010		Assembled PIV		50 Nos	25,000.00	12,50,000.00	
38	1-7-2010		Assembled PIV		5 Nos	25,000.00	1,25,000.00	
39	1-7-2010		Assembled PIV		5 Nos	25,000.00	1,25,000.00	
40	1-7-2010		Assembled PIV		20 Nos	25,000.00	5,00,000.00	
41	1-7-2010		Assembled PIV		10 Nos	25,000.00	2,50,000.00	
63	31-12-2010		Assembled PIV		100 Nos	22,000.00	22,00,000.00	
64	31-12-2010		Assembled PIV		100 Nos	22,000.00	22,00,000.00	
Sub Total					488 Nos		1,16,00,000.00	62,500.00
21	31-5-2010	Advview Consultants	Assembled PIV		10 Nos	25,000.00	2,50,000.00	
22	31-5-2010		Assembled PIV		1 Nos	25,000.00	25,000.00	
Sub Total					11 Nos		2,75,000.00	
19	31-5-2010	All India Computer Institute	Assembled PIV		10 Nos	15,000.00	1,50,000.00	
Sub Total					10 Nos		1,50,000.00	
25	31-3-2010	Amar Computer Peripherals	Assembled PIV		1 Nos	25,000.00	25,000.00	
5	1-4-2010		IBM PIV		2 Nos	24,000.00	48,000.00	1,440.00
9	5-4-2010		CDROM Disks 100s		15-0 Box	700.00	10,500.00	
9	5-4-2010		CDROM Disks 10s		10-0 Box	250.00	2,500.00	
9	5-4-2010		Dust Covers		10 Nos	100.00	1,000.00	
Grand Total							2,77,47,315.00	84 more ... ↓ 1,07,428.00

Quit | Remove Line | Restore Line | Restore All | Space: Select | Ctrl + N

4. Sales Analysis – Stock Item wise (Multiple) (Alt+I)

(Print, Email, Export, Upload options will be available only in Licensed version)

Tally.ERP 9

Print | Export | E-Mail | Upload | Shop | Language | Keyboard | Control Centre | Support Centre | Help

Sales Analysis - Stock Item wise Demo - Sales Analysis 1-Mar-2010 to 31-Mar-2011

Party Name: All Items, Area Name: All Items, Stock Group: All Items, Sales Man Name: All Items, Stock Category: All Items

Vch No	Date	Party Name	Area Name	Item Name	Quantity	Rate	Amount	Commission
↑ ... 75 more								4 more ... →
35	25-6-2010	Manjunath Systems			5 Nos	10,000.00	50,000.00	
48	1-8-2010	Gaitonde Traders			10 Nos	9,500.00	95,000.00	
51	27-8-2010	Sterling Business Solutions			3 Nos	10,500.00	31,500.00	
60	27-11-2010	Futura Systems			6 Nos	10,000.00	60,000.00	
Sub Total					39 Nos		3,86,500.00	
12	30-4-2010	Supreme Computers Peripherals	TVS MSP 245 132 Col Printer		15 Nos	11,000.00	1,65,000.00	
32	5-6-2010	AVT Computers			6 Nos	12,000.00	72,000.00	
47	1-8-2010	Cash			50 Nos	12,000.00	6,00,000.00	
59	22-11-2010	AVT Computers			8 Nos	11,500.00	92,000.00	
Sub Total					79 Nos		9,29,000.00	
15	1-5-2010	Office Automation Systems	TVS MSP 245 80 Col Printer		15 Nos	7,400.00	1,11,000.00	3,330.00
53	21-9-2010	Office Automation Systems			15 Nos	7,400.00	1,11,000.00	
Sub Total					30 Nos		2,22,000.00	3,330.00
13	1-5-2010	Amar Computer Peripherals	USB Pen Drives 64 MB		5 Nos	2,000.00	10,000.00	
52	1-9-2010	M.M.Lal			5 Nos	1,600.00	8,000.00	
Sub Total					10 Nos		18,000.00	
8	4-4-2010	Cash	Wireless Keyboard		70 Nos	10,000.00	7,00,000.00	
13	1-5-2010	Amar Computer Peripherals			40 Nos	800.00	32,000.00	960.00
31	1-6-2010	Anvind Kumar			63 Nos	850.00	53,550.00	500.00
Sub Total					173 Nos		7,85,550.00	1,460.00
13	1-5-2010	Amar Computer Peripherals	Wireless Mouse		52 Nos	700.00	36,400.00	728.00
31	1-6-2010	Anvind Kumar			50 Nos	500.00	25,000.00	250.00
Sub Total					102 Nos		61,400.00	978.00
Grand Total							2,77,47,315.00	1,07,428.00

Quit | Remove Line | Restore Line | Restore All | Space: Select | Ctrl + N

Tally MAIN --> Gateway of Tally --> Sales Analysis (c) Tally Solutions Pvt. Ltd., 1988-2013 Wed, 12 Feb, 2014 23:02:37

5. Sales Analysis – Stock Group wise (Multiple) (Alt+G)

(Print, Email, Export, Upload options will be available only in Licensed version)

Sales Analysis - Stock Group wise										1-Mar-2010 to 31-Mar-2011	
Party Name	: J All Items		Area Name	: J All Items		Sales Man Name	: J All Items		Stock Category	: J All Items	
Vch No	Date	Party Name	Quantity	Rate	Amount	Commission	Stock Group	Stock Category			
... 63 more											
4	1-4-2010	Raj & Co	10 Nos	100.00	1,000.00	20.00		J Not Applicable			
6	2-4-2010	Raj & Co	10 Nos	100.00	1,000.00	50.00		J Not Applicable			
7	2-4-2010	Raj & Co	10 Nos	100.00	1,000.00			J Not Applicable			
			40 Nos		4,000.00	120.00					
43	2-7-2010	Batiwala & Co.	1 Nos	18,000.00	18,000.00		HCL	HCL			
			1 Nos		18,000.00						
5	1-4-2010	Amar Computer Peripherals	2 Nos	24,000.00	48,000.00	1,440.00	IBM	IBM			
13	1-5-2010	Amar Computer Peripherals	1 Nos	26,000.00	26,000.00	520.00	IBM	IBM			
16	5-5-2010	Computer Junction	6 Nos	25,000.00	1,50,000.00		IBM	IBM			
42	2-7-2010	Computer Junction	4 Nos	25,000.00	1,00,000.00		IBM	IBM			
			13 Nos		3,24,000.00	1,960.00					
11	25-4-2010	Amar Computer Peripherals	10 Nos	12,000.00	1,20,000.00		Laser Jet Printers	Hewlett Packard			
33	13-6-2010	Soft Stop	10 Nos	10,000.00	1,00,000.00			Samsung			
34	18-6-2010	Gaitonde Traders	5 Nos	10,000.00	50,000.00			Samsung			
35	25-6-2010	Manjunath Systems	5 Nos	10,000.00	50,000.00			Samsung			
44	7-7-2010	Prism Softlinks	15 Nos	11,500.00	1,72,500.00			Hewlett Packard			
46	26-7-2010	Step-in Computers	15 Nos	12,000.00	1,80,000.00			Hewlett Packard			
48	1-8-2010	Gaitonde Traders	10 Nos	9,500.00	95,000.00			Samsung			
51	27-8-2010	Sterling Business Solutions	3 Nos	10,500.00	31,500.00			Samsung			
55	19-10-2010	S.V.S Computers	9 Nos	12,500.00	1,12,500.00			Hewlett Packard			
60	27-11-2010	Futura Systems	6 Nos	10,000.00	60,000.00			Samsung			
61	1-12-2010	Fortune Computer Services	10 Nos	12,000.00	1,20,000.00			Hewlett Packard			
			98 Nos		10,91,500.00						
					2,77,47,315.00	1,07,428.00					

6. Sales Analysis – Stock Category wise (Multiple) (Alt+C)

(Print, Email, Export, Upload options will be available only in Licensed version)

Tally.ERP 9

Print | Export | E-Mail | Upload | Shop | Language | Keyboard | Control Centre | Support Centre | Help

Sales Analysis - Stock Category wise Demo - Sales Analysis 1-Mar-2010 to 31-Mar-2011

Party Name: J All Items Area Name: J All Items Sales Man Name: J All Items
 Stock Item: J All Items Stock Group: J All Items Stock Category: J All Items

Vch No	Date	Party Name	Quantity	Rate	Amount	Commission	Stock Group	Stock Category
↑ ... 63 more			← ... 1 more					
46	26-7-2010	Step-in Computers	15 Nos	12,000.00	1,80,000.00		Laser Jet Printers	
55	19-10-2010	S.V.S Computers	9 Nos	12,500.00	1,12,500.00		Laser Jet Printers	
61	1-12-2010	Fortune Computer Services	10 Nos	12,000.00	1,20,000.00		Laser Jet Printers	
			59 Nos		7,05,000.00			
5	1-4-2010	Amar Computer Peripherals	2 Nos	24,000.00	48,000.00	1,440.00	IBM	IBM
13	1-5-2010	Amar Computer Peripherals	1 Nos	26,000.00	26,000.00	520.00	IBM	
16	5-5-2010	Computer Junction	6 Nos	25,000.00	1,50,000.00		IBM	
42	2-7-2010	Computer Junction	4 Nos	25,000.00	1,00,000.00		IBM	
			13 Nos		3,24,000.00	1,960.00		
33	13-6-2010	Soft Stop	10 Nos	10,000.00	1,00,000.00		Laser Jet Printers	Samsung
34	18-6-2010	Gaitonde Traders	5 Nos	10,000.00	50,000.00		Laser Jet Printers	
35	25-6-2010	Manjunath Systems	5 Nos	10,000.00	50,000.00		Laser Jet Printers	
48	1-8-2010	Gaitonde Traders	10 Nos	9,500.00	95,000.00		Laser Jet Printers	
51	27-8-2010	Sterling Business Solutions	3 Nos	10,500.00	31,500.00		Laser Jet Printers	
60	27-11-2010	Futura Systems	6 Nos	10,000.00	60,000.00		Laser Jet Printers	
			39 Nos		3,86,500.00			
12	30-4-2010	Supreme Computers Peripherals	15 Nos	11,000.00	1,65,000.00		Dot Matrix Printers	TVS Electronics
15	1-5-2010	Office Automation Systems	15 Nos	7,400.00	1,11,000.00	3,330.00	Dot Matrix Printers	
32	5-6-2010	AVT Computers	6 Nos	12,000.00	72,000.00		Dot Matrix Printers	
47	1-8-2010	Cash	50 Nos	12,000.00	6,00,000.00		Dot Matrix Printers	
53	21-9-2010	Office Automation Systems	15 Nos	7,400.00	1,11,000.00		Dot Matrix Printers	
59	22-11-2010	AVT Computers	8 Nos	11,500.00	92,000.00		Dot Matrix Printers	
			109 Nos		11,51,000.00	3,330.00		
					2,77,47,315.00	1,07,428.00		

Q: Quit R: Remove Line U: Restore Line U: Restore All Space: Select Ctrl + N

7. Sales Analysis – Area wise (Multiple) (Alt+A)

(Print, Email, Export, Upload options will be available only in Licensed version)

Tally.ERP 9

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Sales Analysis - Area wise Demo - Sales Analysis 1-Mar-2010 to 31-Mar-2011

Party Name: J All Items Area Name: J All Items Sales Man Name: J All Items
 Stock Item: J All Items Stock Group: J All Items Stock Category: J All Items

Vch No	Date	Party Name	Quantity	Rate	Amount	Area / City	Stock Group	Stock Category
↑ ... 62 more			← ... 1 more					
66	1-1-2011	Janata Timbers	50 Nos	10,000.00	5,00,000.00		J Primary	J Not Applicable
67	1-2-2011	Janata Timbers	210 Nos	9,500.00	19,95,000.00		J Primary	J Not Applicable
68	1-3-2011	Janata Timbers	60 Nos	204.00	12,240.00		J Primary	J Not Applicable
			337 Nos		27,02,740.00			
10	10-4-2010	Universal Systems	10 Nos	22,000.00	2,20,000.00	Mumbai	Computers	Global Systems
33	13-6-2010	Soft Stop	10 Nos	10,000.00	1,00,000.00		Laser Jet Printers	Samsung
34	18-6-2010	Gaitonde Traders	5 Nos	10,000.00	50,000.00		Laser Jet Printers	Samsung
43	2-7-2010	Battiwala & Co.	1 Nos	18,000.00	18,000.00		HCL	HCL
48	1-8-2010	Gaitonde Traders	10 Nos	9,500.00	95,000.00		Laser Jet Printers	Samsung
50	25-8-2010	Universal Systems	15 Nos	25,000.00	3,75,000.00		Computers	Global Systems
52	1-9-2010	M.M.Lal	5-0 Box	125.00	625.00		Accessories	Accessories
52	1-9-2010	M.M.Lal	5 Nos	1,600.00	8,000.00		Components	Consumables
57	25-10-2010	Universal Systems	20 Nos	22,000.00	4,40,000.00		Computers	Global Systems
			126 Nos		13,06,625.00			
19	31-5-2010	All India Computer Institute	10 Nos	15,000.00	1,50,000.00	New Delhi	Computers	Global Systems
65	1-1-2011	Hindustan Timbers	110 Nos	10,100.00	11,11,000.00		J Primary	J Not Applicable
			120 Nos		12,61,000.00			
12	30-4-2010	Supreme Computers Peripherals	15 Nos	11,000.00	1,65,000.00	Pune	Dot Matrix Printers	TVS Electronics
16	5-5-2010	Computer Junction	6 Nos	25,000.00	1,50,000.00		IBM	IBM
35	25-6-2010	Manjunath Systems	5 Nos	10,000.00	50,000.00		Laser Jet Printers	Samsung
42	2-7-2010	Computer Junction	4 Nos	25,000.00	1,00,000.00		IBM	IBM
44	7-7-2010	Prism Softlinks	15 Nos	11,500.00	1,72,500.00		Laser Jet Printers	Hewlett Packard
			45 Nos		6,37,500.00			
					2,77,47,315.00			

Q: Quit R: Remove Line U: Restore Line U: Restore All Space: Select Ctrl + N

Reports can be taken for single

1. Party (F4)
2. Area (F5)
3. Stock Item (F6)
4. Stock Group (F7)
5. Stock Category (F8)
6. Salesman (F9)

FAQ

Which version/releases of Tally.ERP 9 does the add-on support?

This add-on will work only with Tally.ERP 9 Series A, release 3.0 onwards.

How to buy this Add-on?

Just visit our website <http://zadoksystems.com/tally-erp9-add-ons> Sign up and place your order and pays by Online Transfer (NEFT) / Cheque / Cash Deposit. Once the Order has completed and payment made, we will send you the Add-on by e-Mail.

Will new features added be available to us?

We offer one year availability of all support and new features free of cost. After one year, nominal subscription cost will be applicable to you to continue to get free support and updates.

What will happen after one year?

20% of the MRP will be charged, in case free support and updates will be required by you.

How will I get support for this Add-on?

For any functional support requirements please do write to us on info@zadoksystems.com or call us at +91-9003144582.

If I need some enhancement / changes to be incorporated for the add-on, whom should I contact?

Please to write to us on info@zadoksystems.com with your additional requirements and we will revert to you in 24 hours.